

Valley Community Fiber Network (VCFN)

Board Meeting Minutes

Monday, August 23, 2010

Present

Don Clarke, Hugh Simpson, Faye Hill, Shirley Pineo, Dale Facey (teleconference), Gary Meister, Dave Seeley, Bob Ashley,

Chair, Don Clarke opened the meeting at 10:30am.

Chair Councilor Clarke gave a background summary on the development of the Policy for Lateral Construction. He outlined the policy's main features. He noted that the final draft of the policy now awaiting Board ratification has been reviewed and supported by members of the special subcommittee formed for this purpose, the CAOs, and legal.

Following his summary, Chair Clarke opened the floor for questions and comments. Deputy Mayor Simpson asserted that VCFN sales revenues have been disappointing, but that present policy would open up opportunities. He added that VCFN does not enjoy any other promising prospects at present.

Councilor Pineo expressed uncertainty about the role of Board members and the level of authority they exercise. She wondered if more information should be going back to individual Councils. She indicated support for the policy since the VCFN does not have many customers or new prospects.

Councilor Hill asserted that we need to move forward. She pointed out that IAI, not the Board, should assume the primary role of dealing with customers.

Discussion ensued on the respective roles of the Board and IAI with respect to customer development.

Councilor Simpson **MOVED** (for a recorded vote)

THAT

The Board of Directors for Valley Community Fiber Network approve the POLICY FOR LATERAL CONSTRUCTION as stated in I.A.I.'s report dated August 14, 2010.

CARRIED (by a unanimous show of hands and verbal assent by Dale Facey (teleconference))

Dale Facey also agreed that this action on the policy needed to be taken. He further suggested that regular reports with forecasts on marketing development in general and the Mainland project in particular should be forthcoming.

Chair Clarke further updated the Board on his recent meetings with ACOA and the KingsRDA. ACOA may be in a position to help support new research and planning to update VCFN's business and marketing strategies. Chair Clarke also advised the Board that the auditor (Morse, Brewster, Lake) is working on the financials in cooperation with I.A.I.'s Rod Simpson. An updated financial report should be ready for the next VCFN meeting.

It was suggested that perhaps a face-to-face meeting NSPI which included the Chair might help resolve the outstanding receivable/payable issues with the power corp.

Councilor Newton noted that minutes of the July 09, 2010 meeting of the Directors do not seem to have been distributed, although they were approved at the meeting following the AGM. I.A.I. is to be notified and directed to redistribute the July 9th minutes.

NEXT MEETING, October 18, 2010, 10am

The meeting was adjourned at 11:10am