



**Valley Community Fibre Network Board  
Minutes of the Board Meeting  
February 13<sup>th</sup>, 2012 – 10:00 a.m.  
Kings Municipal Office Kentville, NS**

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1. **Call to Order:** The meeting was called to order by the Chairman at 10:00 am by the chairperson. A quorum was present. In attendance were:

**Board Members:**

Don Clarke (Chairman)

Shirley Pineo (Councillor, West Hants)

Dale Facey (NSCC)

Dave Seeley (Councillor, Windsor)

Faye Hill (Councillor, Hantsport)

Hugh Simpson (Deputy Mayor, Wolfville)

Gary Meister (Acadia University)

Darrell Youden (Acadia University)

Janet Newton (County of Kings)

**Also Present:**

Bob Ashley (CAO - Kings County)

Bruce MacDougall (President, IAI)

Terry Dalton (ACORN)

Sue MacArthur (Mainland Tel.)

Stephen Kerr (Exec. Director Kings RDA)

Paul Richards (ACOA)

Kathleen Leslie (IT Director - Kings County)

Cris Shirritt (Lawyer, Muttarts Law Firm)

2. **Approval of Agenda:** The agenda was accepted following amendments. ( Newton / Simpson)

3. **Approval of the Minutes of the February 13<sup>th</sup> Board meeting.** A motion was moved and passed to accept the minutes of the February 13<sup>th</sup>, 2012 board meeting.(Simpson / Hill)

4. **Business Arising from the Minutes.** Bruce MacDougall reported to the Board that the Rogers IRU was now signed, payment had been received in full, and that the Rogers fibres were in operation. Further discussion relating to business development was referred to the in-camera segment of the meeting. Legal matters were also referred to the in-camera session.

5. **Operations Reports:**

a. **Network Operations Reports:** Reports were circulated to Board members electronically. Bruce MacDougall noted that there had been no recent outages.

b. **Financial Report**

Rod Simpson made a presentation (attached) outlining the financial situation of the VCFN as compared to budgeted amounts. A general discussion ensued where IAI agreed to prepare a budget model and circulate it to board members in the next few weeks with the goal of achieving a consensus prior to the AGM.

Draft financial statements were made available to Board members and will be forwarded to Brad Morse, the VCFN auditor, shortly.

c. **Business Development.** Bruce MacDougall reported on a presentation he had made to the King's County committee of the whole. Further business development items were referred to the in camera session.

6. **2011- 2012 AGM :** Following discussion the Chair selected July 16<sup>th</sup> for the AGM.

7. **In Camera Session:** A motion was passed to enter an In Camera Session in order to discuss legal matters and commercially confidential matters regarding marketing and business development. ( Simpson / Facey )

8. **In Camera Session:** Following discussion, a motion was moved and passed to adjourn the In Camera Session ( Simpson / Facey)

9. **Adjournment:** The meeting was adjourned at 12:00. (Simpson / Newton)

An informal meeting of the municipal representatives of the VCFN was held immediately following the board meeting. A discussion was held about advancing the use of the VCFN among the municipal partners. The theme was "Being our own best customer", a reference to Terry Dalton's earlier remark.